

**SANTA ROSA
JUNIOR COLLEGE FOUNDATION**

**FINANCIAL STATEMENTS WITH
INDEPENDENT AUDITOR'S REPORT**

**FOR THE FISCAL YEARS ENDED
JUNE 30, 2024 AND 2023**

SANTA ROSA JUNIOR COLLEGE FOUNDATION

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SANTA ROSA JUNIOR COLLEGE FOUNDATION

ORGANIZATION JUNE 30, 2024 AND 2023

The Santa Rosa Junior College Foundation was incorporated in 1969 under the guidance of Dr. Randolph Newman and members of the Santa Rosa Junior College Alumni Association. Tax-exempt status was granted by the State of California on October 21, 1970, and by the United States Federal Government on February 17, 1972.

The Santa Rosa Junior College Foundation secures property by outright gift, bequest, will, trust and investment earnings. The Foundation awards scholarships; grants; and loans to develop, promote, foster and implement the programs and activities of Santa Rosa Junior College.

The Board of Directors for the fiscal year ended June 30, 2024, was comprised of the following members:

<u>Members</u>	<u>Office</u>	<u>Term Ends</u>
Suzy Marzalek	Chair	2025
Troy Sanderson	Vice Chair	2026
Dr. Angélica Garcia	Secretary	No term – District rep
Kate Jolley	Treasurer	No term – District rep
Scott Bartley	Member	2026
Maggie Fishman	Member	No term – District Trustees Liaison
Doug Garrison	Member	2026
Evan Hershey	Member	2026
Teresa Norton	Member	2027
Steve Page	Member	2024
Kerry Rego	Member	2024
Carolina Spence	Member	2025
William Traverso	Member	2024
Marion Walker	Member	2026
Shirley Ward	Member	2027
J Mullineaux	Executive Director	



INDEPENDENT AUDITOR'S REPORT

**Board of Directors
Santa Rosa Junior College Foundation
Santa Rosa, California**

Opinions

We have audited the accompanying financial statements of Santa Rosa Junior College Foundation (the Foundation), as of and for the years ended June 30, 2024 and 2023, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements as listed in the table of contents.

In our opinion the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation, as of June 30, 2024 and 2023, and the changes in financial position, and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material

misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information


Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 5-11 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements. The Supplemental Schedule of Net Position is presented for purposes of additional analysis and is not a required part of the basic financial statements.

Board of Directors
Santa Rosa Junior College Foundation
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The Supplemental Schedule of Net Position is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Supplemental Schedule of Net Position is fairly stated, in all material respects, in relation to the basic financial statements as a whole.



GILBERT CPAs
Sacramento, California

November 27, 2024

SANTA ROSA JUNIOR COLLEGE FOUNDATION

MANAGEMENT'S DISCUSSION & ANALYSIS YEARS ENDED JUNE 30, 2024 AND 2023

Overview of the Financial Statements and Financial Analysis

The Santa Rosa Junior College (SRJC) Foundation (the Foundation) presents its financial statements for the fiscal year ended June 30, 2024. The Foundation is an auxiliary organization created for the direct support of the Sonoma County Junior College District (a State of California governmental agency). The Foundation accounts for its transactions in accordance with the pronouncements issued by the Governmental Accounting Standards Board (GASB) and other recognized regulatory agencies and practices as deemed required and applicable.

The Foundation is considered a Business-Type Activity (BTA) under the provisions of GASB 34. The BTA format includes accounting on an accrual basis and the recording of depreciation. The BTA format also requires presentation of: 1) assets and liabilities as current and non-current; 2) revenues and expenditures as operating and non-operating; 3) the use of the direct method for statement of cash flow; and, 4) management's discussion and analysis (MD&A) of the financial results.

The objective of the MD&A is to focus on current activities, resulting changes and currently known facts to provide the reader with an overall summary of the accompanying financial statements. It should be read in conjunction with the basic financial statements and supporting explanatory notes.

The basic financial statements include the following:

- A) Balance Sheet
- B) Statement of Revenues, Expenses, and Changes in Net Position
- C) Statement of Cash Flows
- D) Notes to the Financial Statements

Financial Highlights

- 1) *Annual Events* – The Foundation provides internal support services for numerous District events. Foundation committees, including Bear Cub Athletic Association, Ag Alliance and Friends of Petaluma, coordinate several. The President's Address and annual donor recognition event are coordinated by the Foundation. A gross total of \$247,115 was contributed to these events during 2023-24.
- 2) *Fundraising* – A total of \$9,684,550 from all sources was contributed to the Foundation in 2023-24, including \$4,600,000 in Exchange Bank dividends received from the Frank P. Doyle Trust for the Doyle Funds.
- 3) *Managed Investments* – Invested assets (stocks and bonds), non-Doyle Funds, experienced positive returns during this reporting period for a total of 11%. The value of endowed invested assets is \$73,678,084 as of June 30, 2024.
- 4) *Operating Expenditures* – No SRJC District support was received by the Foundation during 2023-24. The operating budget of \$1,315,365 for 2023-24 was derived from annual fund management, assessment fees and private donations. The Foundation maintains an unrestricted reserve fund. These funds serve as a contingency to support the annual budget and are used only when deemed fiscally prudent. In 2023-24, the Foundation's unrestricted revenue and other increases were higher than operating expenditures and other decreases by \$321,336 therefore increasing the ending net position.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

MANAGEMENT'S DISCUSSION & ANALYSIS YEARS ENDED JUNE 30, 2024 AND 2023

1) *Assets:*

- A) Current assets consist of cash and equivalents, accounts receivable, pledges receivable and prepaid expenses. Current assets total \$16,508,925 in 2023-24, an increase of \$3,242,157 from 2022-23.
- B) Noncurrent assets consist of long-term pledge receivables, investments, and charitable remainder trust assets. Investments consist of short and long-term instruments managed in a diversified portfolio. These instruments include stocks, bonds, certificates of deposit and US Treasury notes. Investments include assets held in trust. Noncurrent assets in 2023-24 total \$75,511,003, an increase of \$5,119,049 from 2022-23.

2) *Liabilities:*

Liabilities consist of accounts payable, payables to the District, amounts held on behalf of others, Charitable Remainder Trust liabilities and other trust liabilities. Total liabilities for 2023-24 total \$2,561,068, a decrease of \$26,742 from 2022-23.

3) *Deferred Inflows of Resources:*

Total deferred inflows for 2023-24 total \$2,463,430, an increase of \$188,013 from 2022-23.

4) *Net Position:*

- A) Restricted net position is funds provided by donors and may only be spent in accordance with their specified criteria. Restricted net position totals \$84,492,165 in 2023-24, an increase of \$7,978,599 from 2022-23.
- B) Unrestricted net position is the amount available to the Foundation for any purpose in support of its mission. The Unrestricted net position increased \$321,336 from \$2,181,929 in 2022-23 to \$2,503,265 in 2023-24.
- C) Total net position for 2023-24 is \$86,995,430.

5) *Total Liabilities, Deferred Inflows of Resources and Net Position* is \$92,019,928 in 2023-24.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

MANAGEMENT'S DISCUSSION & ANALYSIS YEARS ENDED JUNE 30, 2024 AND 2023

Statement of Revenues, Expenses and Change in Net Position

The purpose of the Statement of Revenues, Expenses and Changes in Net Position is to provide the details of the Foundation operation and non-operating activities for the fiscal year. This includes the revenue and support displayed by major source (net of discounts and allowances), expenses, gains and/or losses received.

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

	<u>2023-24</u>	<u>2022-23</u>	<u>2021-22</u>
REVENUES AND SUPPORT			
Contribution Revenue	\$ 9,684,550	\$ 9,493,648	\$ 8,925,820
Investment Revenue (Loss)	7,055,318	4,937,088	(7,264,893)
Summer Repertory Theatre Gate Receipts and Advertisements		212,914	
Other Income	391,610	532,372	(35,443)
Total Revenue	<u>17,131,478</u>	<u>15,176,022</u>	<u>1,625,484</u>
EXPENSES			
Program Services	5,855,393	5,286,201	4,264,623
District Support and Events	1,737,422	2,803,265	2,244,425
Other Transfers	1,238,728	1,100,619	1,338,562
Total Expenses	<u>8,831,543</u>	<u>9,190,085</u>	<u>7,847,610</u>
INCREASE (DECREASE) IN NET POSITION	8,299,935	5,985,937	(6,222,126)
NET POSITION, Beginning of year – as restated	<u>78,695,495</u>	<u>72,709,558</u>	<u>78,931,684</u>
NET POSITION, End of year	<u>\$ 86,995,430</u>	<u>\$ 78,695,495</u>	<u>\$ 72,709,558</u>

The Statement of Revenues, Expenses and Changes in Net Position includes the following categories:

1) *Revenue and Support:*

- A) Doyle Contributions – Annual Exchange Bank dividends paid to SRJC for scholarships by the Frank P. Doyle Trust. SRJC and the Frank P. Doyle Trust work in partnership for overall management of the Doyle Fund.
- B) Contributions – Primarily consist of revenues received from donors to be used for scholarships and by various SRJC educational programs and projects.
- C) Interest and Dividends – Investment returns generated through financial activity with the Foundation Fund Manager, Morgan Stanley (Graystone Consulting), as well as investments with local financial institutions.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

MANAGEMENT'S DISCUSSION & ANALYSIS YEARS ENDED JUNE 30, 2024 AND 2023

- D) Summer Repertory Theatre Gate Receipts and Advertisements – Consist of ticket sale revenues and program sponsorship by community based businesses.
 - E) Net Realized and Unrealized Gains/(Losses) on Investments – See interest and dividends section above.
 - F) Other Income – Derived through fee assessment for the management of program and project funds at SRJC and for the provision of coordination and consultation assistance for recurring and one-time campus events.
- 2) *Expenses:*
- A) Doyle Scholarships and Grants – Annual award amounts paid to eligible students in attendance at SRJC. As previously stated, overall management of the Doyle Funds is conducted in partnership between SRJC and the Frank P. Doyle Trust.
 - B) Foundation Scholarships and Grants – Annual award amounts paid from endowed funds, restricted individual donor contributions, and business community contributions.
 - C) Summer Repertory Theatre – Scholarships – Annual award amounts paid via SRT-based endowed funds, donor restricted contributions, and revenue derived from ticket sales and business community sponsorships.
 - D) Other Expenses – Primarily various transfer amounts from Foundation managed funds to the SRJC District accounts for use by campus educational programs and projects.
- 3) *Interfund Transfers:*
- A) Administrative Fee Transfer – This amount represents the annual fee assessment made by the Foundation for management of endowed funds. These funds are used for Foundation operating expenses.
 - B) Other Transfers - Net: This figure represents the amount of Foundation operating funds transferred to the SRJC District.
- 4) *Change in Net Position:* The change in net position is the result of the fiscal year excess of revenues over expenses, which is also the change in total net position on the Balance Sheet.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

MANAGEMENT'S DISCUSSION & ANALYSIS YEARS ENDED JUNE 30, 2024 AND 2023

Statements of Cash Flows

The Statements of Cash Flows shows the cash provided by and used in operating, non-capital financing activities, and investing activities:

STATEMENTS OF CASH FLOWS

	<u>2023-24</u>	<u>2022-23</u>	<u>2021-22</u>
CASH FLOWS FROM OPERATING ACTIVITIES	\$ 2,354,824	\$ 3,856,593	\$ 2,493,357
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES	(1,238,728)	(1,100,619)	(1,338,562)
CASH FLOWS FROM INVESTING ACTIVITIES	933,400	(892,032)	(1,780,753)
NET CHANGE IN CASH AND EQUIVALENTS	<u>2,049,496</u>	<u>1,863,942</u>	<u>(625,958)</u>
CASH AND EQUIVALENTS, Beginning of year	<u>12,606,698</u>	<u>10,742,756</u>	<u>11,368,714</u>
CASH AND EQUIVALENTS, End of year	<u>\$ 14,656,194</u>	<u>\$ 12,606,698</u>	<u>\$ 10,742,756</u>

1) *Operating Activities:*

- A) Contributions – Funds received from private donors and events.
- B) Payments to/on Behalf of Students – Scholarship and grant awards from Doyle funds, Foundation funds, SRT, individual donor-restricted and business community-based contributions.
- C) Other Receipts and Payments – Primarily various transfer amounts from Foundation managed funds to the SRJC District accounts for use by campus educational programs and projects, and payments to community-based vendors for the promotion of campus educational programs and projects.

2) *Non-capital Financing Activities:* See Other Transfers – Net

3) *Investing Activities:*

Purchases and Sales of Investments – Investing activities represent funds used to purchase and sell various instruments designed to achieve growth in associated investment earnings.

4) *End of Year Cash and Equivalents* total \$14,656,194, an increase of \$2,049,496 from 2022-23.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

MANAGEMENT'S DISCUSSION & ANALYSIS YEARS ENDED JUNE 30, 2024 AND 2023

Economic Outlook

The Santa Rosa Junior College Foundation demonstrates a strong financial position, evidenced by steady growth in key financial metrics. For the fiscal year ending June 30, 2024, the Foundation's net position increased by \$8.3 million to \$86,995,430, reflecting continued strength in fundraising, investment performance, and fiscal stewardship. The overall economic environment, marked by recovering markets and donor confidence, contributed to the Foundation's 11% return on investments and record contributions totaling \$9.68 million, including \$4.6 million in dividends from the Frank P. Doyle Trust.

Additionally, the Foundation's commitment to student success remains steadfast, as Doyle Scholarships increased by \$946,062 over the prior year. While Foundation scholarships experienced a slight decline, the overall financial support provided to students underscores the Foundation's commitment to enhancing SRJC's educational opportunities.

In collaboration with investment asset managers, the Foundation's Investment Committee continues to enhance the diversification of its portfolio, aligning with global economic strategies to achieve a dual investment goal: reducing risk while improving long-term rates of return. This forward-thinking approach has enabled the Foundation to strengthen its financial foundation while safeguarding its assets against market volatility.

With \$14.66 million in cash and equivalents—an increase of \$2.05 million from the previous year—and \$73.68 million in endowed invested assets, the Foundation is well-positioned to navigate future economic conditions, while sustaining its mission of providing life-changing opportunities for SRJC students, their families and the community we share.

Contacting the SRJC Foundation Financial Management

This Management's Discussion and Analysis is designed to provide the citizens, taxpayers, donors, investors, creditors and any other interested party a general overview of the Foundation finances. This report also demonstrates the accountability for the money received. If you have questions pertaining to this report or require additional financial information, contact the Vice President of Finance and Administrative Services, Santa Rosa Junior College, 1501 Mendocino Avenue, Santa Rosa, California 95401, (707) 527-4421.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

BALANCE SHEETS JUNE 30, 2024 AND 2023

ASSETS	<u>2024</u>	<u>2023</u>
CURRENT ASSETS:		
Cash and cash equivalents	\$ 14,656,194	\$ 12,606,698
Accounts receivable	1,386,668	96,440
Current portion of pledges receivable	466,063	463,630
Total current assets	<u>16,508,925</u>	<u>13,166,768</u>
NONCURRENT ASSETS:		
Investments	71,214,654	66,295,152
Endowment fund	1,091,511	1,024,524
Pledges receivable, net	741,408	791,593
Charitable remainder trust assets	2,463,430	2,280,685
Total noncurrent assets	<u>75,511,003</u>	<u>70,391,954</u>
TOTAL ASSETS	<u>\$ 92,019,928</u>	<u>\$ 83,558,722</u>
LIABILITIES, DEFERRED INFLOWS, AND NET POSITION		
CURRENT LIABILITIES:		
Accounts payable	\$ 614,300	\$ 728,666
Current portion of liabilities under charitable remainder trusts		3,129
Amounts held on behalf of others	1,946,768	1,853,875
Total current liabilities	<u>2,561,068</u>	<u>2,585,670</u>
NONCURRENT LIABILITIES:		
Liabilities under charitable remainder trusts	<u> </u>	<u>2,140</u>
TOTAL LIABILITIES	<u>2,561,068</u>	<u>2,587,810</u>
DEFERRED INFLOWS OF RESOURCES:		
Deferred inflows of resources related to charitable remainder trusts	<u>2,463,430</u>	<u>2,275,417</u>
NET POSITION:		
Restricted:		
Restricted by donors	83,400,654	75,489,042
Other (nonexpendable)	1,091,511	1,024,524
Unrestricted	<u>2,503,265</u>	<u>2,181,929</u>
TOTAL NET POSITION	<u>86,995,430</u>	<u>78,695,495</u>
TOTAL LIABILITIES, DEFERRED INFLOWS, AND NET POSITION	<u>\$ 92,019,928</u>	<u>\$ 83,558,722</u>

The accompanying notes are an integral part of these financial statements.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION JUNE 30, 2024 AND 2023

	2024			2023		
	Restricted	Unrestricted	Total	Restricted	Unrestricted	Total
REVENUE AND SUPPORT:						
Contributions	\$ 4,957,351	\$ 127,199	\$ 5,084,550	\$ 4,855,822	\$ 137,826	\$ 4,993,648
Doyle contributions	4,600,000		4,600,000	4,500,000		4,500,000
Interest and dividends	1,245,051	41,576	1,286,627	920,235	31,389	951,624
Summer Repertory Theatre gate receipts and advertisements				212,914		212,914
Net realized and unrealized gain on investments	5,491,357	277,334	5,768,691	3,815,962	169,502	3,985,464
Other income	388,252	3,358	391,610	488,203	44,169	532,372
Total revenue and support	<u>16,682,011</u>	<u>449,467</u>	<u>17,131,478</u>	<u>14,793,136</u>	<u>382,886</u>	<u>15,176,022</u>
EXPENSES:						
Doyle scholarships and grants	3,911,145		3,911,145	2,965,083		2,965,083
District support and events	1,565,281	172,141	1,737,422	2,627,102	175,763	2,802,865
Foundation scholarships and grants	1,944,248		1,944,248	2,192,616		2,192,616
Summer Repertory Theatre - scholarships				128,502		128,502
Bad debt expense					400	400
Total expenses	<u>7,420,674</u>	<u>172,141</u>	<u>7,592,815</u>	<u>7,913,303</u>	<u>176,163</u>	<u>8,089,466</u>
Operating gain before transfers	<u>9,261,337</u>	<u>277,326</u>	<u>9,538,663</u>	<u>6,879,833</u>	<u>206,723</u>	<u>7,086,556</u>
INTERFUND TRANSFERS:						
Administrative fee transfer	(1,071,194)	1,071,194		(1,079,650)	1,079,650	
Other transfers — net	(211,544)	(1,027,184)	(1,238,728)	(169,984)	(930,635)	(1,100,619)
Total transfers	<u>(1,282,738)</u>	<u>44,010</u>	<u>(1,238,728)</u>	<u>(1,249,634)</u>	<u>149,015</u>	<u>(1,100,619)</u>
INCREASE IN NET POSITION	7,978,599	321,336	8,299,935	5,630,199	355,738	5,985,937
NET POSITION, BEGINNING OF YEAR	<u>76,513,566</u>	<u>2,181,929</u>	<u>78,695,495</u>	<u>70,883,367</u>	<u>1,826,191</u>	<u>72,709,558</u>
NET POSITION, END OF YEAR	<u>\$ 84,492,165</u>	<u>\$ 2,503,265</u>	<u>\$ 86,995,430</u>	<u>\$ 76,513,566</u>	<u>\$ 2,181,929</u>	<u>\$ 78,695,495</u>

The accompanying notes are an integral part of these financial statements.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

STATEMENTS OF CASH FLOWS JUNE 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Contributions	\$ 8,290,876	\$ 9,534,080
Payments to/on behalf of students	(5,855,393)	(5,286,201)
Other receipts and payments	<u>(80,659)</u>	<u>(391,286)</u>
Net cash provided by operating activities	<u>2,354,824</u>	<u>3,856,593</u>
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:		
Other transfers - net	<u>(1,238,728)</u>	<u>(1,100,619)</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of investments	(18,397,252)	(7,468,164)
Sales of investments	<u>19,330,652</u>	<u>6,576,132</u>
Net cash provided (used) by investing activities	<u>933,400</u>	<u>(892,032)</u>
INCREASE IN CASH AND CASH EQUIVALENTS	2,049,496	1,863,942
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>12,606,698</u>	<u>10,742,756</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 14,656,194</u>	<u>\$ 12,606,698</u>
Reconciliation of net operating gain to net cash provided by operating activities:		
Operating gain	\$ 9,538,663	\$ 7,086,556
Net realized and unrealized gains on investments	(5,768,691)	(3,985,464)
Donated investments	(84,211)	(70,078)
Adjustments to reconcile net income to net cash provided by operating activities:		
Accounts receivable	(1,290,228)	854,622
Pledges receivable	47,752	(517,161)
Prepaid expenses		48,327
Endowment fund	(66,987)	(42,367)
Charitable remainder trust assets	(182,745)	332,438
Accounts payable	(114,366)	182,064
Unearned revenue		(184,584)
Liabilities under charitable remainder trust	(5,269)	(165)
Amounts held on behalf of others	92,893	484,678
Deferred inflows of resources	<u>188,013</u>	<u>(332,273)</u>
Net cash provided by operating activities	<u>\$ 2,354,824</u>	<u>\$ 3,856,593</u>

The accompanying notes are an integral part of these financial statements.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023

1. SIGNIFICANT ACCOUNTING POLICIES

A. BASIS OF ACCOUNTING AND FINANCIAL REPORTING

The Santa Rosa Junior College Foundation (the Foundation) was established under AB2627, Chapter 858, Statutes of 1980 and operates as authorized by the Board of Governors (TS/59259). The Foundation is a not-for-profit public benefit corporation organized to provide support to various programs and functions of the Sonoma County Junior College District (the District), as well as to provide a link between the District and the community. The Foundation is considered a component unit of the District for financial reporting purposes and, accordingly, is reported as a discretely presented component unit in the District's financial statements.

The Foundation is considered to be a governmental not-for-profit organization. As such, it applies the accounting and financial reporting principles of the Governmental Accounting Standards Board (GASB). For financial reporting purposes, the Foundation is considered a special-purpose government engaged only in business-type activities. Accordingly, the Foundation's financial statements have been presented using the economic resources measurement focus and accrual basis of accounting.

B. CASH AND CASH EQUIVALENTS

Cash and cash equivalents have been defined as cash and highly liquid short-term investments with original maturities of 90 days or less at the date of purchase. All deposits with banks are fully collateralized.

C. INVESTMENTS

Investments are reported at fair value on the balance sheet based on open market quotes for debt and equity securities. Unrealized gains and losses are recorded on the statement of revenues, expenses and changes in net position.

D. CHARITABLE REMAINDER TRUST ASSETS

Charitable Remainder Trust Assets include the estimated fair value of various irrevocable charitable trusts in which the Foundation is the trustee and secondary beneficiary. Additionally, the charitable remainder trust assets include the estimated net present value of the Foundation's remainder interest in various irrevocable trusts, for which the Foundation is the secondary beneficiary. The net present values of these assets were determined using investment returns consistent with the composition of the asset portfolios, life expectancies, and relevant discount rate. Irrevocable charitable trusts whose use by the Foundation is limited due to donor-imposed restrictions increase deferred inflow of resources.

E. PLEDGES RECEIVABLE

The Foundation accounts for its pledges in accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions* (GASB 33). GASB 33 establishes reporting standards for nonexchange transactions, which in the case of the Foundation, are restricted pledges to be contributed in the future.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023

F. UNEARNED REVENUE

Unearned revenue consist primarily of ticket and advertising revenue collected in advance of Summer Repertory Theatre events.

G. LIABILITIES UNDER CHARITABLE REMAINDER TRUSTS

Liabilities under Charitable Remainder Trusts represent the present value of the liabilities due to primary beneficiaries of the irrevocable charitable remainder trusts for which the Foundation is the trustee. On an annual basis, the Foundation reviews the need to revalue the liabilities to make distributions to the designated beneficiaries based upon actuarial assumptions. The present value of the estimated future payments are calculated using discount rates between 1.5% and 8.8% and the applicable mortality table.

H. RESTRICTED NET POSITION

Restricted net position represent funds restricted as to use under the terms of donor gift agreements.

I. REVENUE RECOGNITION

Contributions are recognized in full when received or unconditionally promised, in accordance with professional standards. All contributions are considered available for unrestricted use unless specifically restricted by donors for future periods or specific purposes. Donor-restricted amounts are reported as increases in restricted net position. Donor restrictions are considered satisfied when the time restrictions expire or the contributions are used for the restricted purpose.

Summer Repertory Theatre gate receipts and advertisements are recognized when the performance takes place. Receipts received in advance of the performance are recorded to unearned revenue until earned.

J. TAX STATUS

The United States Treasury Department determined that the Foundation is a nonprofit tax-exempt corporation as defined by Internal Revenue Code Section 501(c)(3). The Foundation has no activities that are subject to taxation as unrelated business income. In addition, the Foundation qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(v) and has been classified as an organization other than a private foundation under Section 509(a)(2). The California Franchise Tax Board made a similar determination under Section 23701d of the State Revenue and Taxation Code.

K. RELATED ENTITY

The Foundation receives and invests contributions for the development of endowed funds on behalf of the District. These funds, pending distribution, are administered and held according to the specific organization's direction and invested by the Foundation in an agent capacity on behalf of the District, and the activities are included in the Foundation's Balance Sheet.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023

L. ESTIMATES

In preparing financial statements, management uses estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from these estimates.

2. INVESTMENTS

Investments and cash equivalents presented in the accompanying financial statements include insured or registered investments held by the Foundation or its agent in the Foundation's name. Insured mechanisms include the Securities Investor Protection Corporation (SIPC), and supplemental protection through underwriters at Lloyd's of London and the Federal Deposit Insurance Corporation (FDIC).

The Foundation paid broker fees of \$238,810 and \$313,423 during the years ended June 30, 2024 and 2023, respectively, which are netted against the investment income.

Cash and investments as of June 30 are classified in the accompanying financial statements as follows:

	<u>2024</u>	<u>2023</u>
Balance Sheet:		
Investments	\$ 71,214,654	\$ 66,295,152
Cash and Cash Equivalents	<u>14,656,194</u>	<u>12,606,698</u>
Total Cash and Investments	<u>\$ 85,870,848</u>	<u>\$ 78,901,850</u>

Investments Authorized by the Foundation's Investment Policy

The table below identifies the investment types that are authorized for the Foundation by the Foundation's investment policy.

<u>Authorized Investment Type</u>	<u>Strategic Allocation</u>	<u>Upper Limit</u>
Global Public Equity	45%	65%
Global Private Equity	10%	15%
Global Fixed Income	20%	35%
Real Assets / Real Return	10%	20%
Alternative Investments	15%	25%

The table above does not apply to Doyle funds, charitable remainder trust funds, Foundation holding accounts, or any assets held separate from the investment assets for specific purpose deemed necessary by the Foundation's Investment Committee. Per the investment policy, Doyle funds are to be invested only in cash equivalents, certificates of deposit, and US Treasury bonds, with the exception of any stock in Exchange Bank held within the Doyle Fund. Agency trust funds are to be segregated and held in separate holding accounts, and are subject to the investment policy described in the above table.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023

Alternative Investments (Hedge Funds)

According to the Foundation's investment policy, allowable alternative investments include fund-of-funds. A fund-of-funds is an investment in which an investment manager invests in hedge funds of multiple underlying investment advisors. Hedge funds are private investments, generally structured as limited partnerships or investment companies. The objective of investing in hedge funds is to diversify the Foundation's investment portfolio, complement traditional equity and fixed-income investments, improve the overall performance consistency of the portfolio, and lower the overall risk of the portfolio. Hedge funds are expected to provide diversification by investing in strategies that do not correlate directly with traditional equity and fixed-income investments. Such strategies may utilize short-selling and leverage, and may include investments in common and preferred stock, options, warrants, convertible securities, foreign securities, foreign currencies, commodities, commodity futures, financial futures, derivatives, mortgage-backed and mortgage-related securities, real estate, bonds, and other assets.

Interest Rate Risk

Changes in market interest rates will adversely affect the fair value of an investment, resulting in interest rate risk. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. Interest rate risk may be managed by purchasing a combination of shorter and longer term investments and by timing cash flows from maturities so that a portion of the portfolio is maturing evenly over time, to provide the cash flow and liquidity needed for operations.

Fair Value Measurement

Investments are reported at fair value in accordance with GASB Statement No. 72, *Fair Value Measurement and Application*. Fair value is determined from quoted market prices. GASB 72 requires the Foundation to use valuation techniques which are appropriate under the circumstances and are either a market approach, a cost approach or an income approach. The Foundation categorizes its fair value measurements using the market approach within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of assets. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

SANTA ROSA JUNIOR COLLEGE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023

Information about the fair value hierarchy and sensitivity of fair values of the investments to market interest rate fluctuations is provided by the following table, which presents the distribution of the investments by maturity:

Investment Type	Fair Value Hierarchy	Total Market Value	June 30, 2024			
			Remaining Maturity (in Years)			
			Less than 1 Year	1 to 5 Years	5 to 10 Years	Greater than 10 Years
US Treasury notes	2	\$ 2,045,387	\$ 118,132	\$1,287,562	\$ 152,226	\$ 487,467
Other government bonds/ notes	2	1,745,042		124,324	10,132	1,610,586
Corporate bonds	2	2,053,427	157,134	327,848	1,210,476	357,969
Common stock	1	16,697,421	16,697,421			
Closed end funds	2	4,408,397	4,408,397			
Alternative investments	2	28,846,299	28,846,299			
Fixed income mutual funds	2	5,207,950	5,207,950			
Equity mutual funds	2	10,210,731	10,210,731			
Cash	N/A	9,444,871	9,444,871			
Money market	N/A	5,211,323	5,211,323			
		<u>\$ 85,870,848</u>	<u>\$ 80,302,258</u>	<u>\$ 1,739,734</u>	<u>\$1,372,834</u>	<u>\$ 2,456,022</u>
Investment Type	Fair Value Hierarchy	Total Market Value	June 30, 2023			
			Remaining Maturity (in Years)			
			Less than 1 Year	1 to 5 Years	5 to 10 Years	Greater than 10 Years
US Treasury notes	2	\$ 2,434,718		\$ 1,613,431	\$ 228,569	\$ 592,718
Other government bonds/ notes	2	1,935,793		138,566	12,047	1,785,180
Corporate bonds	2	2,207,110		478,085	1,254,141	474,884
Common stock	1	15,464,233	\$ 15,464,233			
Closed end funds	2	4,132,207	4,132,207			
Alternative investments	2	22,110,438	22,110,438			
Fixed income mutual funds	2	6,529,245	6,529,245			
Equity mutual funds	2	9,819,986	9,819,986			
Cash	N/A	7,770,334	7,770,334			
Certificates of deposit	N/A	1,931,422	1,931,422			
Money market	N/A	4,836,364	4,836,364			
		<u>\$ 78,901,850</u>	<u>\$ 72,324,229</u>	<u>\$ 2,230,082</u>	<u>\$1,494,757</u>	<u>\$ 2,852,782</u>

SANTA ROSA JUNIOR COLLEGE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023

Highly Sensitive Investments

Mortgage-backed securities are highly sensitive to interest rate fluctuations (to a greater degree than already indicated in the information provided in the previous table) and are subject to early payment in a period of declining interest rates. The resulting reduction in expected total cash flows affects the fair value of these securities and makes the fair values of these securities highly sensitive to changes in interest rates.

Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment, which is measured by the assignment of a rating by a nationally recognized statistical rating organization. Presented below are the ratings as of year-end for each investment type.

Investment Type	Total Balance	Exempt From Disclosure	June 30, 2024				
			Rating as of Year-End (Standard and Poor's)				
			AAA	AA	A	BBB	Not Rated
US Treasury notes	\$ 2,045,387	\$ 2,045,387					
Other government bonds/ notes	1,745,042						\$ 1,745,042
Corporate bonds	2,053,427				\$ 791,608	\$ 1,261,819	
Common stock	16,697,421						16,697,421
Closed end funds	4,408,397						4,408,397
Alternative investments	28,846,299						28,846,299
Fixed income mutual funds	5,207,950						5,207,950
Equity mutual funds	10,210,731						10,210,731
Cash	9,444,871						9,444,871
Money market	5,211,323						5,211,323
	<u>\$ 85,870,848</u>	<u>\$ 2,045,387</u>	<u>\$</u>	<u>\$</u>	<u>\$ 791,608</u>	<u>\$ 1,261,819</u>	<u>\$81,772,034</u>

SANTA ROSA JUNIOR COLLEGE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023

Investment Type	Total Balance	Exempt From Disclosure	June 30, 2023				
			Rating as of Year-End (Standard and Poor's)				
			AAA	AA	A	BBB	Not Rated
US Treasury notes	\$ 2,434,718	\$2,434,718					
Other government bonds/ notes	1,940,943						\$ 1,935,793
Corporate bonds	2,395,650		\$ 53,245		\$ 1,261,491	\$ 892,374	
Common stock	13,341,352						15,464,233
Closed end funds	3,904,225						4,132,207
Alternative investments	19,921,718						22,110,438
Fixed income mutual funds	6,812,204						6,259,245
Equity mutual funds	8,826,385						9,819,986
Cash	6,827,933						7,770,334
Certificates of deposit	1,928,615						1,931,422
Money market	4,864,823						4,836,364
	<u>\$ 78,901,850</u>	<u>\$2,276,486</u>	<u>\$ 53,245</u>	<u>\$</u>	<u>\$ 1,261,491</u>	<u>\$ 892,374</u>	<u>\$74,260,022</u>

Concentration of Credit Risk

The investment policy contains no limitations on the amount that can be invested in any one issuer. The following investments represented 5% or more of the Foundation's total investments as of June 30, 2024:

Pointer Offshore Ltd Hedge Fund	\$ 4,091,175
Oakmark Global Advisor Fund	4,186,414
IShares Trust Fund	4,408,397
Domini Impact International Fund	4,057,352

The following investments represented 5% or more of the Foundation's total investments as of June 30, 2023:

Pointer Offshore Ltd Hedge Fund	\$ 5,981,975
Oakmark Global Advisor Fund	4,296,130
IShares Trust Fund	4,132,207
Domini Impact International Fund	3,800,378

3. AGREEMENTS

In 2009, the Foundation entered into a partnership agreement with the Foundation for California Community Colleges (FCCC). The Foundation elected to transfer \$884,307, in three annual installments of \$294,769, to a permanent endowment held by FCCC for the purpose of generating investment income to fund scholarships for District students. The first of these transfers occurred in spring 2009, the second transfer occurred in spring 2010, and the last transfer occurred in spring

SANTA ROSA JUNIOR COLLEGE FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023

2011. The endowment had a \$66,987 net gain for the year ended June 30, 2024 and a \$42,366 net gain in the year ended June 30, 2023. Out of this endowment fund, on an annual basis, the FCCC will award scholarships in amounts up to \$1,100 to District students. The total award amount will depend on both the earnings of the endowment as a whole, and the District's level of enrollment in proportion to the enrollment of all California community colleges. In 2024, FCCC issued 80 scholarships to District students.

In 1948, Frank P. Doyle established the Doyle Trust by contributing his majority interest in the stock of Exchange Bank. The Trust's provisions provide for perpetual distributions of the dividends earned on its Exchange Bank stock to its charitable beneficiaries. The Trust directs dividends from the stock be paid to the Foundation to fund the Frank P. Doyle and Polly O'Meara Doyle Scholarships. Dividend contributions are recognized when declared and totaled \$4,600,000 and \$4,500,000 for the years ended June 30, 2024 and 2023, respectively. Doyle scholarships provided to eligible students are recognized when granted and totaled \$3,911,145 and \$2,965,083 for the years ended June 30, 2024 and 2023, respectively.

4. PLEDGES RECEIVABLE

Pledges receivable includes several awards pledged over a period of five years. The Foundation recognizes pledges receivable at their estimated fair value. Fair value is determined by calculating the net present value of estimated future cash flows. The discount rates used in determining the net present value of new pledges receivable was 5.6%, 4.6%, and 3.6% as of June 30, 2024, 2023, and 2022, respectively. Pledge receivable balances totaled \$1,207,471 and \$1,255,223 as of June 30, 2024 and 2023, respectively.

5. ADMINISTRATION

The Foundation is an auxiliary organization to the District. The position of Director of Development and Alumni Relations for the District also serves as Executive Director of the Foundation. The District incurs costs related to Development and Alumni Relations that are reimbursed by the Foundation up to a budgeted amount of support, which totaled \$1,027,184 and \$930,635 for the years ended June 30, 2024 and 2023, respectively.

The District pays \$2,000 of vending commission annually to the Foundation Faculty Fund for Advanced Studies. However, due to the coronavirus pandemic, there was no vending as of June 30, 2024 and 2023. Periodically, the Foundation transfers Doyle funds to the District for Scholarship office administration costs. The Foundation transferred \$211,544 and \$169,984 for the years ended June 30, 2024 and 2023, respectively, for this purpose. A summary of total transfers to/from the District are as follows:

	<u>2024</u>	<u>2023</u>
Scholarship Administration Costs – Doyle	\$ 211,544	\$ 169,984
General Administration to District	<u>1,027,184</u>	<u>930,635</u>
Total Transfers	<u>\$ 1,238,728</u>	<u>\$ 1,100,259</u>

2024-2025 SRJC Foundation

UNRESTRICTED OPERATING BUDGET TO ACTUAL For the Month ending November 30, 2024

	24/25 Budget Approved	YTD Actual	
Beginning Unrestricted Fund Balance	\$2,503,662	\$2,503,662	
Revenue			
Foundation Activities Revenue			
Foundation Endowment Administrative Fee ⁽¹⁾	1,259,836	1,259,836	(A)
3% Support Fee	70,000	14,551	
General Unrestricted Contributions	30,000	11,292	(B)
President's Circle	85,000	27,900	(C)
Investment Fund Revenues	50,000	83,210	(D)
Lena Lafferty Distribution	24,000		(H)
President's Address Net Revenue	10,000		
Foundation Operating Endowment	5,000		(E)
Total Foundation Activities Revenues	1,533,836	1,396,789	(E)
Other Income ⁽²⁾	0	0	(E)
Total Revenue	1,533,836	1,396,789	
Expenses			
Operations			
Employee Salaries ⁽³⁾	876,500	177,790	
Employee Benefits ⁽³⁾	384,350	32,217	
ERI + Fee ⁽⁴⁾			
Subtotal	1,260,850	210,006	(F)
Supplies & Materials	0	2,472	
Operation Expenses	79,800	14,219	(G)
Capital Outlay	2,500	0	
Foundation Fund Development Activities	125,000	41,286	
Total Operations Expenses	1,468,150	267,983	
College Program Support	10,000	213,419	
Capacity Building	0	0	
Contingency Appropriation	10,000	1,900	(G)
Total Expenses	1,488,150	483,301	
Net Revenue Over (Under) Expenses	45,686	913,488	
Unrealized Gain<Loss> on Investments	0	66,834	(D)
Pre-payment to District for Cash Flow Purposes ⁽³⁾	200,000	200,000	
Fund Balance			
Designated Reserve (100% of Total Budgeted Expenses)	1,488,150	1,488,150	
Undesignated Fund Balance (Minus ERI Reserves)	847,306	1,795,834	
ERI Reserves	0		
Ending Unrestricted Fund Balance	\$2,335,456	\$3,283,984	

(1) The Fee is based on 2% of endowed fund balances at beginning of the fiscal year.

(2) Revenue is included in "Other Income" on Detailed Income Statement.

(3) Pre-payment to the District to keep the cash flow from going negative at the Treasury.

(4) Early Retirement Incentive and fee.